WEST VIRGINIA LEGISLATURE

SECOND REGULAR SESSION, 2000

ENROLLED

House Bill No. 4705

(By Delegates H. White, Dempsey, L. White, Kominar, Cann and Romine)

Passed March 9, 2000

In Effect Ninety Days from Passage

ENROLLED

H. B. 4705

(BY DELEGATES H. WHITE, DEMPSEY, L. WHITE, KOMINAR, CANN AND ROMINE)

[Passed March 9, 2000; in effect ninety days from passage.]

AN ACT to amend and reenact section two-a, article twelve, chapter thirty-three of the code of West Virginia, one thousand nine hundred thirty-one, as amended, relating to continuing education requirements for insurance agents.

Be it enacted by the Legislature of West Virginia:

That section two-a, article twelve, chapter thirty-three of the code of West Virginia, one thousand nine hundred thirty-one, as amended, be amended and reenacted to read as follows:

ARTICLE 12. AGENTS, BROKERS, SOLICITORS AND EXCESS LINE.

§33-12-2a. Continuing education required.

- 1 The purpose of this provision is to provide continuing
- 2 education under guidelines set up under the insurance commis-
- 3 sioner's office, with the guidelines to be set up under the board
- 4 of insurance agent education. Nothing in this section prohibits
- 5 an individual from receiving commissions which have been

- vested and earned while that individual maintained an approved
 insurance agent's license.
- 8 (a) This section applies to persons licensed to engage in the 9 sale of the following types of insurance:
- 10 (1) Life insurance, annuity contracts, variable annuity 11 contracts and variable life insurance;
- 12 (2) Sickness, accident and health insurance;
- 13 (3) All lines of property and casualty insurance; and
- (4) All other lines of insurance for which an examination isrequired for licensing.
- 16 (b) This section does not apply to:
- 17 (1) Persons holding resident licenses for any kind or kinds 18 of insurance offered in connection with loans or other credit 19 transactions or insurance for which an examination is not 20 required by the commissioner, nor does it apply to any limited 21 or restricted license the commissioner may exempt; and
- 22 (2) Individuals selling credit life or credit accident and 23 health insurance.
- 24 (c)(1) The board of insurance agent education as estab-25 lished by section two of this article shall develop a program of 26 continuing insurance education and submit the proposal for the 27 approval of the commissioner on or before the thirty-first day 28 of December of each year. Each year after the first day of July, two thousand one, the program shall contain a requirement that 29 any person appointed to be an agent on behalf of a licensed 30 31 health maintenance organization at any time during the relevant 32 triennium must, as a component of his or her mandatory 33 continuing insurance education, complete a minimum of six

hours of continuing insurance education during the triennium which is on topics specific to health maintenance organizations.

No program may be approved by the commissioner that includes a requirement that any agent complete more than twenty-four hours of continuing insurance education triennially. No program may be approved by the commissioner that includes a requirement that any of the following individuals complete more than six hours of continuing insurance education triennially:

- 43 (A) Insurance agents who sell only preneed burial insurance 44 contracts; and
- 45 (B) Insurance agents who engage solely in telemarketing 46 insurance products by a scripted presentation which scripted 47 presentation has been filed with and approved by the commis-48 sioner.
 - (2) The commissioner and the board, under standards established by the board, may approve any course or program of instruction developed or sponsored by an authorized insurer, accredited college or university, agents' association, insurance trade association or independent program of instruction that presents the criteria and the number of hours that the board and commissioner determine appropriate for the purpose of this section.
 - (d) Persons licensed to sell insurance and who are not otherwise exempt shall satisfactorily complete the courses or programs of instructions the commissioner may prescribe.
 - (e) Every person, subject to the continuing education requirements shall furnish, at intervals and on forms as may be prescribed by the commissioner, written certification listing the courses, programs or seminars of instruction successfully completed by the person. The certification shall be executed by,

or on behalf of, the organization sponsoring the courses, programs or seminars of instruction.

- (f) Any person, failing to meet the requirements mandated in this section, and who has not been granted an extension of time, with respect to the requirements, or who has submitted to the commissioner a false or fraudulent certificate of compliance shall have his or her license automatically suspended and no further license may be issued to the person for any kind or kinds of insurance until the person demonstrates to the satisfaction of the commissioner that he or she has complied with all of the requirements mandated by this section and all other applicable laws or rules.
- (g) The commissioner shall notify the person of his or her suspension pursuant to subsection (f) of this section by certified mail, return receipt requested, to the last address on file with the commissioner pursuant to section twenty-nine of this article. Any person who has had a suspension order entered against him or her pursuant to this section may, within thirty calender days of receipt of the order, file with the commissioner a request for a hearing for reconsideration of the matter.
 - (h) Any person who does not satisfactorily demonstrate compliance with this section and all other laws applicable thereto as of the last day of the triennium following his or her suspension shall have his or her license automatically canceled and is subject to the education and examination requirements of section two of this article.
- 91 (i) The commissioner is authorized to hire personnel and 92 make reasonable expenditures considered necessary for 93 purposes of establishing and maintaining a system of continuing 94 education for insurers.

That Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled
Chairman Senate Committee Chairman House Committee
Originating in the House.
In effect ninety days from passage
Clerk of the Senate
Clerk of the House of Delegates
President of the Senate
Speaker of the House of Delegates
The within this the
day of

PRESENTED TO THE

GOVERNOF

Date

Time /