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OFFICE WEST VIRGINIA SECRETARY OF STATE

WEST VIRGINIA LEGISLATURE

Regular Session, 2001

ENROLLED

SENATE BILL NO. 717

(By Senator Craige, et a)

PASSED April 13, 2001 In Effect July 1 2001 Passage

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OFFICE WEST VIRGINIA SECRETARY OF STATE

ENROLLED Senate Bill No. 717

(By Senators Craigo, Unger, Oliverio, Anderson, Deem, Kessler, McCabe, Redd, Ross and Sharpe)

[Passed April 13, 2001; to take effect July 1, 2001.]

AN ACT to amend and reenact article one-a, chapter twelve of the code of West Virginia, one thousand nine hundred thirtyone, as amended; and to further amend said article by adding thereto a new section, designated section nine, all relating to the West Virginia small business linked deposit program.

Be it enacted by the Legislature of West Virginia:

That article one-a, chapter twelve of the code of West Virginia, one thousand nine hundred thirty-one, as amended, be amended and reenacted; and that said article be further amended, by adding thereto a new section, designated section nine, all to read as follows:

ARTICLE 1A. WEST VIRGINIA SMALL BUSINESS LINKED DEPOSIT PROGRAM.

§12-1A-1. Definitions.

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(a) "Treasurer" means the West Virginia treasurer's office.

3 (b) "Eligible small business" means any business that:
4 (1) Employs fifty or fewer employees and has gross annual
5 receipts of five million dollars or less; (2) is headquartered
6 in this state; and (3) is organized for profit.

7 (c) "Eligible lending institution" means a financial
8 institution that is eligible to make commercial loans, is a
9 public depository of state funds and agrees to participate
10 in the linked deposit program.

11 (d) "Linked deposit" means a certificate of deposit placed by the treasurer with an eligible lending institution 12 at three percent below current market rates, as determined 13 14 and calculated by the treasurer, provided the institution agrees to lend the value of the deposit, according to the 15 deposit agreement provided for by this article, to eligible 16 small businesses at three percent below the present 17 18 borrowing rate applicable to each specific business at the time of the deposit of state funds in the institution. 19

§12-1A-2. Legislative findings.

The Legislature finds that many small businesses 1 2 throughout the state are experiencing economic stagnation 3 or decline, that high interest rates have caused small 4 businesses in this state to suffer disproportionately in profitability and competition and that the high interest 5 6 rates have fostered a serious increase in unemployment. 7 The linked deposit program provided for by this article is intended to provide a statewide availability of lower cost 8 funds for lending purposes that will materially contribute 9 10 to the economic revitalization of this state. Accordingly, it is declared to be the public policy of the state through 11 12 the small business linked deposit program to create an availability of lower-cost funds to inject needed capital 13 14 into the small business community, sustain or improve business profitability, and protect the jobs of citizens of 15

this state. The Legislature further finds that the involve-16 ment of both the treasurer in facilitating the deposit of 17 funds for the program and the small business development 18 center in determining which businesses will receive the 19 benefits of the linked deposit program is necessary in 20 order for state funds to be used in the most effective 21 manner possible in assisting small businesses throughout 22 the state and thereby maximizing the impact of the 23 24 program.

§12-1A-3. Limitations on investment in linked deposits.

- 1 (a) The treasurer shall invest in linked deposits. The
- 2 total amount so deposited at any one time shall not exceed,
- 3 in the aggregate, twenty million dollars.
- 4 (b) Small business linked deposit funds shall be used to
 5 provide each applicant with no more than one hundred
 6 fifty thousand dollars for each reduced rate loan.
- 7 (c) When deciding how much to invest in linked deposits,
- 8 the treasurer shall give priority to the investment, liquidity
- 9 and cash flow needs of the state.

§12-1A-4. Applications for loan priority; loan package; counseling.

(a) An eligible lending institution that desires to receive
 a linked deposit shall accept and review applications for
 loans from eligible small businesses. The lending institu tion shall apply all usual lending standards to determine
 the credit worthiness of each eligible small business and
 whether the loan application meets the criteria established
 in this article.

8 (b) An eligible small business shall certify on its loan 9 application that the reduced rate loan will be used exclu-10 sively to create new jobs or preserve existing jobs and 11 employment opportunities. A reduced rate loan shall not 12 be used to refinance an existing debt. Whoever knowingly 13 makes a false statement concerning an application shall be prohibited from entering into the linked deposit loanprogram and shall be subject to the criminal penalties ofsection eight of this article.

17 (c) In considering which eligible small businesses should receive reduced rate loans, the eligible lending institution 18 19 shall give priority to the economic needs of the area in which the business is located, the number of jobs to be 20 21 created and preserved by the receipt of the loan, the 22 reasonable ability of the small business to repay the loan 23and other factors considered appropriate by the eligible 24 financial institution.

25(d) A small business receiving a linked deposit loan shall 26receive supervision and counseling provided by the small 27business development center as a condition of remaining 28 in good standing with the lending institution and the state 29 and as a condition of having the loan renewed for up to 30 four years. The services available from the small business development center include eligibility certification, 31 32 business planning, quarterly financial statement review 33 and loan proposal assistance. Eligible small businesses 34 shall also grant the lending institution the right to provide information on the status of the loan to the small business 35 36 development center so as to assist the small business.

37 (e) The eligible financial institution shall forward to the 38 treasurer a linked deposit loan package, in the form and manner as prescribed by the small business development 39 center and the treasurer. The package shall include the 40 41 amount of the loan requested and the number of jobs to be 42 created or sustained by each eligible small business. The institution shall certify that each applicant is an eligible 43 44 small business, and may, for each business, certify the 45 present borrowing rate applicable to each specific eligible 46 business.

47 (f) The rate charged to the eligible small business shall48 not exceed the prime interest rate as published by the wall

49 street journal on the date that the eligible financial50 institution certifies the applicant is eligible.

§12-1A-5. Acceptance or rejection of loan package; deposit agreement.

(a) The small business development center in coopera tion with the treasurer may accept or reject a linked
 deposit loan package or any portion thereof based on the
 criteria prescribed by this article.

5 (b) The treasurer shall reject any linked deposit loan 6 package if the small business requesting the loan is not in 7 good standing with the state tax department and the 8 bureau of employment programs and these agencies shall 9 provide the treasurer with such information as to the 10 standing of each small business loan applicant, notwith-11 standing any provision of this code to the contrary.

12 (c) Upon acceptance of the linked deposit loan package or any portion thereof by the the small business develop-1314 ment center in cooperation with the treasurer, the trea-15 surer may place certificates of deposit with the eligible 16 lending institution at three percent below current market rates, as determined and calculated by the treasurer. 17 When necessary, the treasurer may place certificates of 18 deposit prior to acceptance of a linked deposit loan 19 20 package.

21(d) The eligible lending institution shall enter into a 22 deposit agreement with the treasurer in a form in compli-23 ance with the requirements of this article. The deposit 24 agreement shall reflect the market conditions prevailing in 25 the lending area and the period of time in which the lending institution is to lend funds upon the placement of 26 a linked deposit. The deposit agreement shall include 27 28 provisions for the certificates of deposit to be placed for a 29 maximum of four years with annual renewals. Interest shall be paid at the times determined by the treasurer. 30

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§12-1A-6. Rate of loan; certification and monitoring of compliance; accountability and reporting.

1 (a) Upon the placement of a linked deposit with an 2 eligible lending institution, the institution is required to lend the funds to each approved eligible small business 3 listed in the linked deposit loan package required in 4 subsection (d), section four of this article and in accor-5 dance with the deposit agreement required by subsection 6 7 (c), section five of this article. The loan shall be at three percent below the present borrowing rate applicable to 8 A certification of compliance with this 9 each business. section in the form and manner as prescribed by the small 10 business development center and the treasurer shall be 11 12 required of the eligible lending institution.

(b) The small business development center and the
treasurer shall take any and all steps necessary to implement the linked deposit program and monitor compliance
of eligible lending institutions. The small business development center shall monitor the compliance of eligible
small businesses.

19 (c) By the first day of January of each year, the small 20 business development center shall report on the linked deposit program for the preceding calendar year to the 21 22 West Virginia development office, which shall then report 23 to the joint committee on government and finance. The 24 reports shall set forth the name of the small business, 25 terms, delinquency and default rates, job growth, gross income evaluation and amounts of the loans upon which 26 27 the linked deposits were based.

§12-1A-7. Liability of state.

1 The state, the treasurer, and the small business develop-

2 ment center are not liable to any eligible lending institu-

3 tion in any manner for payment of the principal or interest

4 on the loan to an eligible small business. Any delay in

5 payment or default on the part of an eligible small busi-

- 6 ness does not in any manner affect the deposit agreement
- 7 between the eligible lending institution and the board.

§12-1A-8. Penalties for violation of article.

1 Any person who violates this article is guilty of a 2 misdemeanor and upon conviction thereof shall be fined 3 not less than one hundred nor more than five hundred 4 dollars or imprisoned in the county jail not less than one 5 month nor more than one year.

§12-1A-9. Effective dates.

- 1 This article shall be effective from the first day of July,
- 2 two thousand one, through the first day of July, two 3 thousand six.

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The Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

am 11/2 Chairman Senate Committee Chairman House Committee Originated in the Senate. To take effect July 1, 2001. Clerk of the Senate a. A. (-Clerk of the House of Delegates Sombe President of the Senate Speaker House of Delegates \sim this the The within (D)Day of,2001. Governor



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